



COMPANY OVERVIEW

Platinum Copier Solutions is a Houston, Texas-based Minority and Women-Owned Business Enterprise (MWBE) with nearly 20 years of proven experience delivering premier document management and office technology solutions to government agencies, higher education institutions, and commercial clients throughout the greater Houston area and the State of Texas.

As an authorized dealer and service provider for Sharp (primary), Ricoh (production), HP, Epson, NEC, MBM, and Formax, we offer a comprehensive product portfolio encompassing multi-function copiers, wide-format plotters, interactive display technology, and document shredding equipment — all backed by certified technical support and flexible acquisition options. Our deep knowledge of government procurement processes and unwavering commitment to responsive service makes us an ideal partner for agencies at the federal, state, local, and defense levels.

CORE COMPETENCIES

<p>Copier & Printer Sales</p> <ul style="list-style-type: none"> – Sharp MFPs — primary line (B&W and color) – Ricoh for production-grade, high-volume systems – HP printers and MFPs as needed – HP & Epson wide-format plotters – Sharp & NEC interactive touch screen monitors – MBM & Formax document shredders 	<p>Managed Print Services (MPS)</p> <ul style="list-style-type: none"> – Print fleet assessment & right-sizing – Usage monitoring & cost reporting – Automated supply replenishment – Cost-per-page billing models – Document workflow optimization – Security & compliance consulting
<p>Equipment Leasing & Financing</p> <ul style="list-style-type: none"> – Flexible operating & capital leases – Cooperative purchasing vehicle pricing – Custom lease terms tailored to agency budgets – Lease-to-own and FMV options available – State & local government-friendly terms – Multi-year fleet refresh agreements 	<p>Maintenance & Repair Services</p> <ul style="list-style-type: none"> – Preventive & scheduled maintenance programs – On-site repair with rapid response SLAs – Sharp & Ricoh factory-trained technicians – Parts inventory & depot service support – SLA-backed uptime guarantees – Remote diagnostics & toner management

VALUE PROPOSITION & DIFFERENTIATORS

- 10+ years of industry experience serving government, higher education, and institutional clients in Houston and across Texas
- Certified MWBE — directly supports agency supplier diversity mandates and small business set-aside goals
- Active SAM Registration — UEI: MK7MM3YA18F3 | CAGE: 8BLE2 — fully eligible for federal contracting
- Authorized Sharp dealer (primary), with Ricoh production and HP/Epson wide-format expertise
- Comprehensive product portfolio: copiers, printers, plotters, interactive displays, and shredders — one vendor, full coverage
- Factory-certified technicians for Sharp and Ricoh ensuring manufacturer-backed quality of service

- Rapid on-site response to minimize agency downtime and protect mission continuity
- Flexible acquisition paths: outright purchase, operating lease, capital lease, or managed service agreements
- Transparent, competitive pricing aligned with cooperative purchasing and GSA Schedule frameworks
- Single point of accountability from procurement through maintenance and end-of-life equipment management

PAST PERFORMANCE

Platinum Copier Solutions has a demonstrated track record of successful engagements with higher education institutions, government agencies, and public sector clients throughout the Houston metropolitan area, including:

University of Houston	University of St. Thomas	San Jacinto College
Houston Community College	Montgomery County	Fort Bend County

Services delivered include multi-function copier fleet procurement and management, equipment leasing programs, managed print services, on-site maintenance, and wide-format plotter solutions across administrative, academic, and operational departments.

References and past performance documentation available upon request.

COMPANY DATA

Legal Business Name Platinum Copier Solutions	Business Type MWBE — Minority & Women-Owned Business
Headquarters Houston, Texas	Years in Business 19 Years
UEI MK7MM3YA18F3	CAGE Code 8BLE2
SAM Registration Active — SAM.gov	Markets Served Federal State & Local Defense / Military
NAICS Codes 532420 423430 423420 423690 811212	Service Area Greater Houston Metro & Statewide Texas

CONTACT US

Kimberly Gonzalez | Platinum Copier Solutions | Houston, Texas
 281-645-4036 | kimberly@platinumcopiers.com | platinumcopiers.com
 SAM Registered | MWBE Certified | UEI: MK7MM3YA18F3 | CAGE: 8BLE2